

DNB Data Science Conference

*“Central bankers go data driven: applications of AI and ML for policy and prudential supervision”*

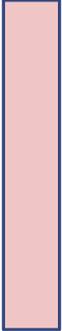
## A Machine Learning approach for the detection of firms infiltrated by organised crime in Italy

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# Outline

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- ❖ Background
- ❖ ML Pipeline
- ❖ Data
- ❖ Model
- ❖ Preliminary results
- ❖ Possible applications for AML and prudential supervision

# Background

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- Estimates by the United Nations Office on Drugs and Crime show that in 2009 organized crime's (OC) revenues amounted to 3.6% of the world's GDP (UNODC, 2011).



- European Council, in 2019 criminal revenues in the main criminal markets amounted to 1% of the EU's GDP, i.e. €139 billion



- the proceeds from mafia groups' illegal activities could represent up to 2 per cent of national GDP, as shown in a study by Transcrime, in cooperation with the Italian Ministry of the Interior (Transcrime, 2015)

→ Some studies find that infiltrated firms, from a financial point of view, exhibit a **peculiar financial statement's structure**, at least with regard to some of its dimensions.

→ These findings have given rise to the **development of statistical models** aiming to discriminate between infiltrated and non-infiltrated firms on the basis of financial reports and, ultimately, to detect apparently lawful firms, which are actually controlled by organized crime.

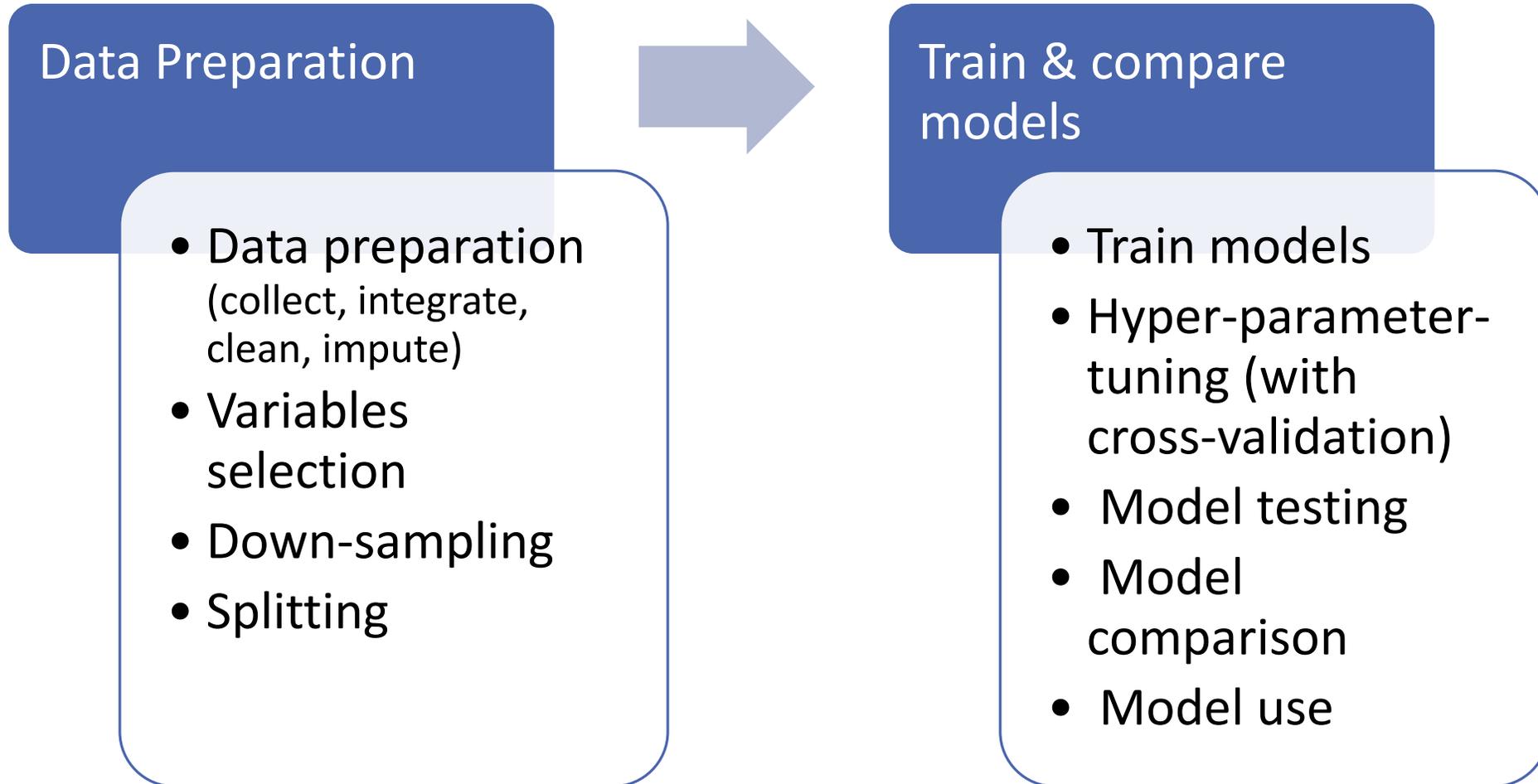
# Our contributions

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1. we build a **large firm-level dataset** for Italy spanning from 2010 to 2020 by merging financial statement information collected from multiple sources (~3,2 mln of records). This highly varied source of data allows us to construct a large set of financial variables and indicators;
2. we use a **unique sample of about 1,800 firms that are infiltrated with a high degree of confidence**, which make our study substantially more robust than the existing research on this topic;
3. we resort to a **machine learning approach** with the aim of building a classifier capable to identify legally registered firms potentially infiltrated by organized crime with superior performances.

# ML Pipeline

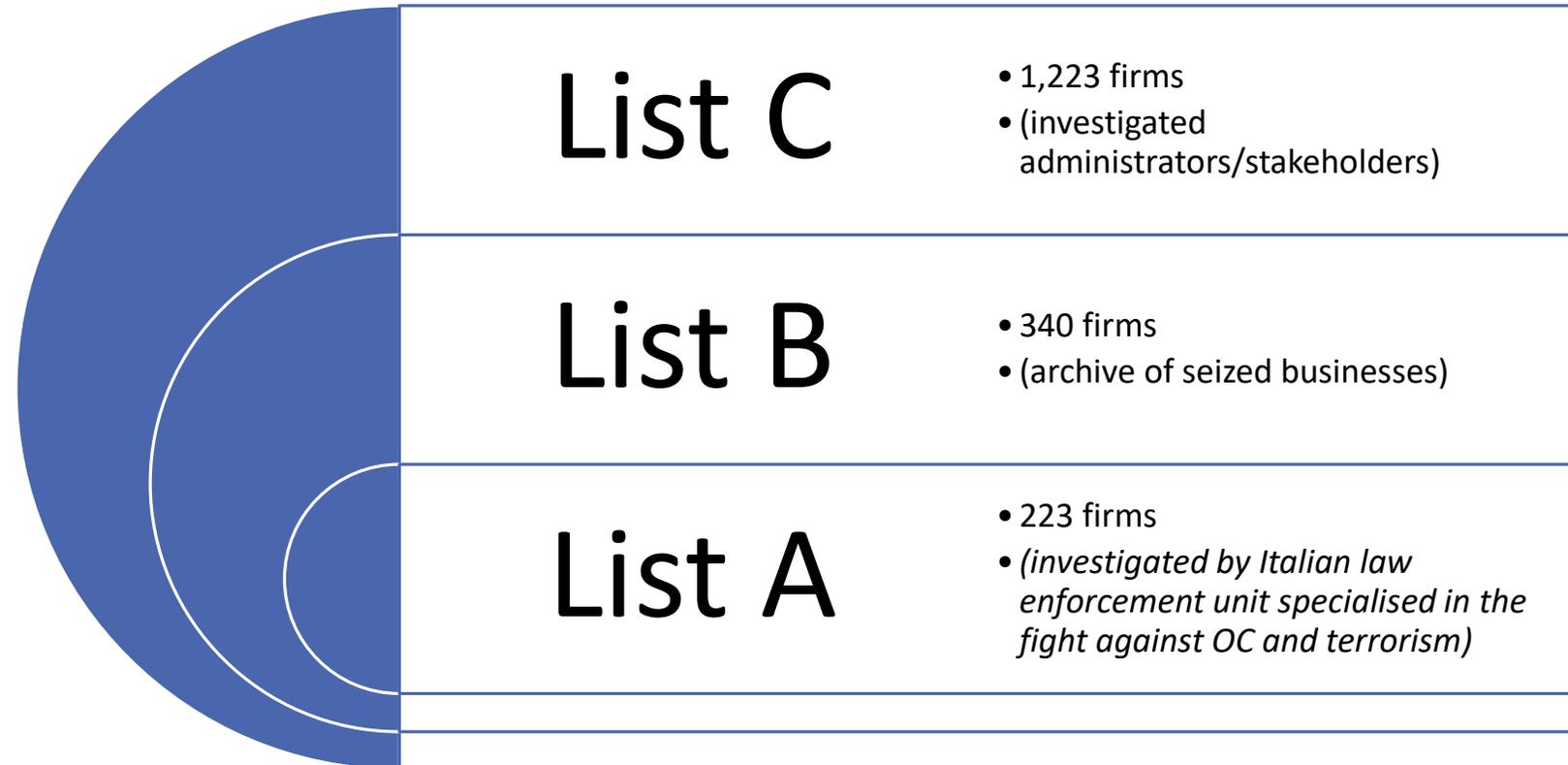
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# The data

## Construction of the sample of infiltrated firms

Total firms: 1,786  
Total records: 6,294



List A & B - we only use data for all years up to the second before the seizure

List C - we discard all data from previous years where colluded stakeholders or administrators take control of the firm

# The data/2

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## Missing data treatment

For **alleged legal firms**, since we have a very large number of records, we decide to use a complete case analysis (CCA) approach by removing missing data using listwise deletion, i.e. deleting data for all cases that have missing data for any variable. We end up with a sample of only **33.5 per cent of complete records and 44 per cent of firms**.

The full sample is not much different from the sample of complete cases according to the distribution of firms by sector and region.

For **infiltrated firms**, since we have a limited sample, we only remove records with missing data for the province and sector categorical variables or with more than 6 missing items. Then we apply a fully conditional specification (FCS) method to impute the remaining missing values. This selection reduces the **number of records from 9,294 to 6,294** (the **number of firms drops from 2,293 to 1,786**), with no impact on the distribution by sector and region.

# The data/3

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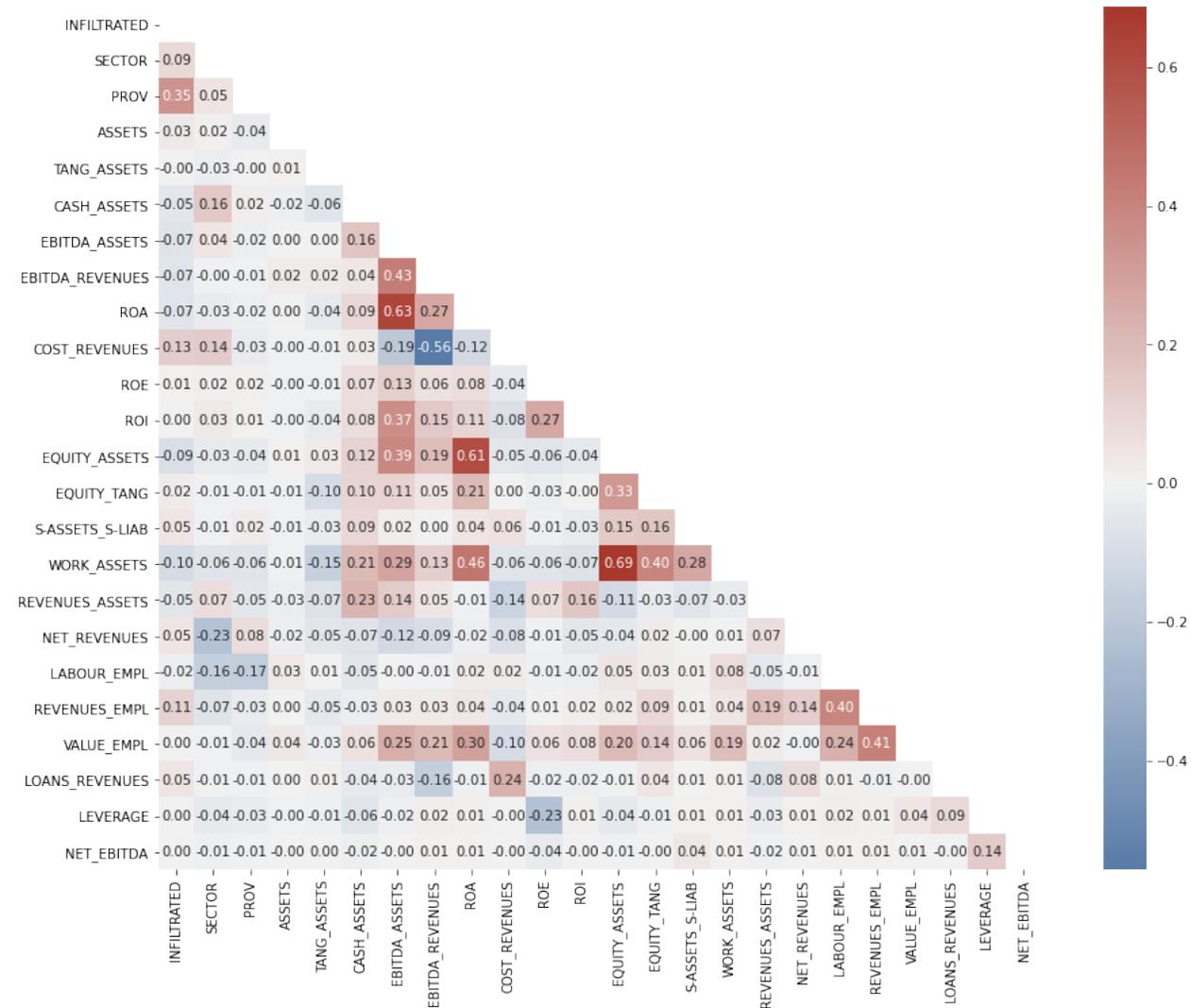
		<b>Cardinality</b>
Infiltrated firms	Annual financial statements	6.294
	Firms	1.786
	Statements per firm ( <i>mean</i> )	3,5
Non-infiltrated firms	Annual financial statements	3.224.204
	Firms	746.843
	Statements per firm ( <i>mean</i> )	4,3

# Variables selection

Dimension of analysis	Variable	Source	Abbreviation
Sector of activity	3-digit NACE code	Central business registry / National Statistical Institute	SECTOR
Location	Province of location		PROV
Size	Assets		ASSETS
	Revenues		REVENUES
	Equity	Central business registry	EQUITY
	Tangibles		TANGIBLES
Equity and liquidity ratios	Short term liabilities		SHORT_LIAB
	Cash over assets		CASH_ASSETS
	Equity over assets		EQUITY_ASSETS
	Equity over tangibles		EQUITY_TANG
	Short-term assets over short-term liabilities	Central business registry	S-ASSETS_S-LIAB
	Revenues over assets		REVENUES_ASSETS
	Working capital over assets		WORK_ASSETS
Indebtedness	Leverage (granted loans over equity)		LEVERAGE
	Granted loans over revenues	Central business registry / Central Credit Registry	LOANS_REVENUES
	Net debt (granted loans - cash) over EBITDA		NET_EBITDA
	EBITDA over revenues		EBITDA_REVENUES
Profitability	EBITDA over assets		EBITDA_ASSETS
	ROI	Central business registry	ROI
	ROE		ROE
Investment (internal vs external resources) and cost structure	ROA		ROA
	Tangibles over assets		TANG_ASSETS
	Cost of rents and leases over revenues	Central business registry	COST_REVENUES
Employment	Net purchases over revenues		NET_REVENUES
	Cost of labour over number of employees		LABOUR_EMPL
	Revenues over number of employees	Central business registry / National Institute for Social Security database	REVENUES_EMPL
	Added value over number of employees		VALUE_EMPL

# Variables selection

Pairwise linear correlation of the variables of the model

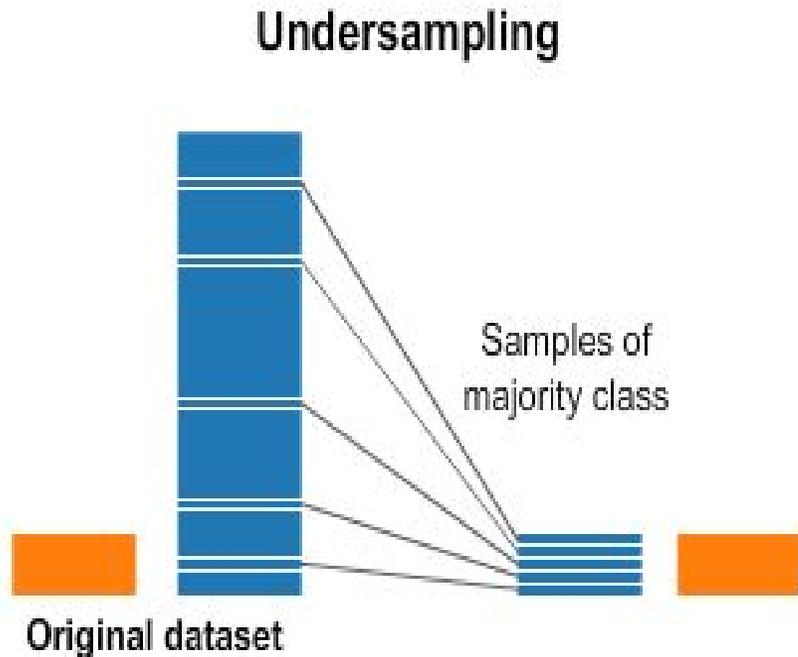


# Managing unbalanced sample

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- » High imbalance between records for infiltrated and non-infiltrated firms:  $\sim 1/500$  ratio!  
→ low ability to recall infiltrated firms (sensitivity)

- » We use an *under-sampling* approach:
  - ✓ Reduction of non-infiltrated firms by sampling;
  - ✓ Strata are defined according to the combination of year, region and sector of activity of the firm;
  - ✓ We choose a proportion of infiltrated firms of about 40% of the total.



# Models comparison

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## Preliminary results

<b>Model</b>	<b>XGBoost</b>	<b>Random forest</b>	<b>Logistic</b>	<b>Neural Network</b>
Accuracy	0.86	0.82	0.7	0.73
Precision (sensibility)	0.84	0.80	0.66	0.58
Recall (sensitivity)	0.81	0.75	0.53	0.69
F1-score	0.83	0.77	0.59	0.63

# XGBoost Performances

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## Preliminary results

Accuracy score is: 0.865

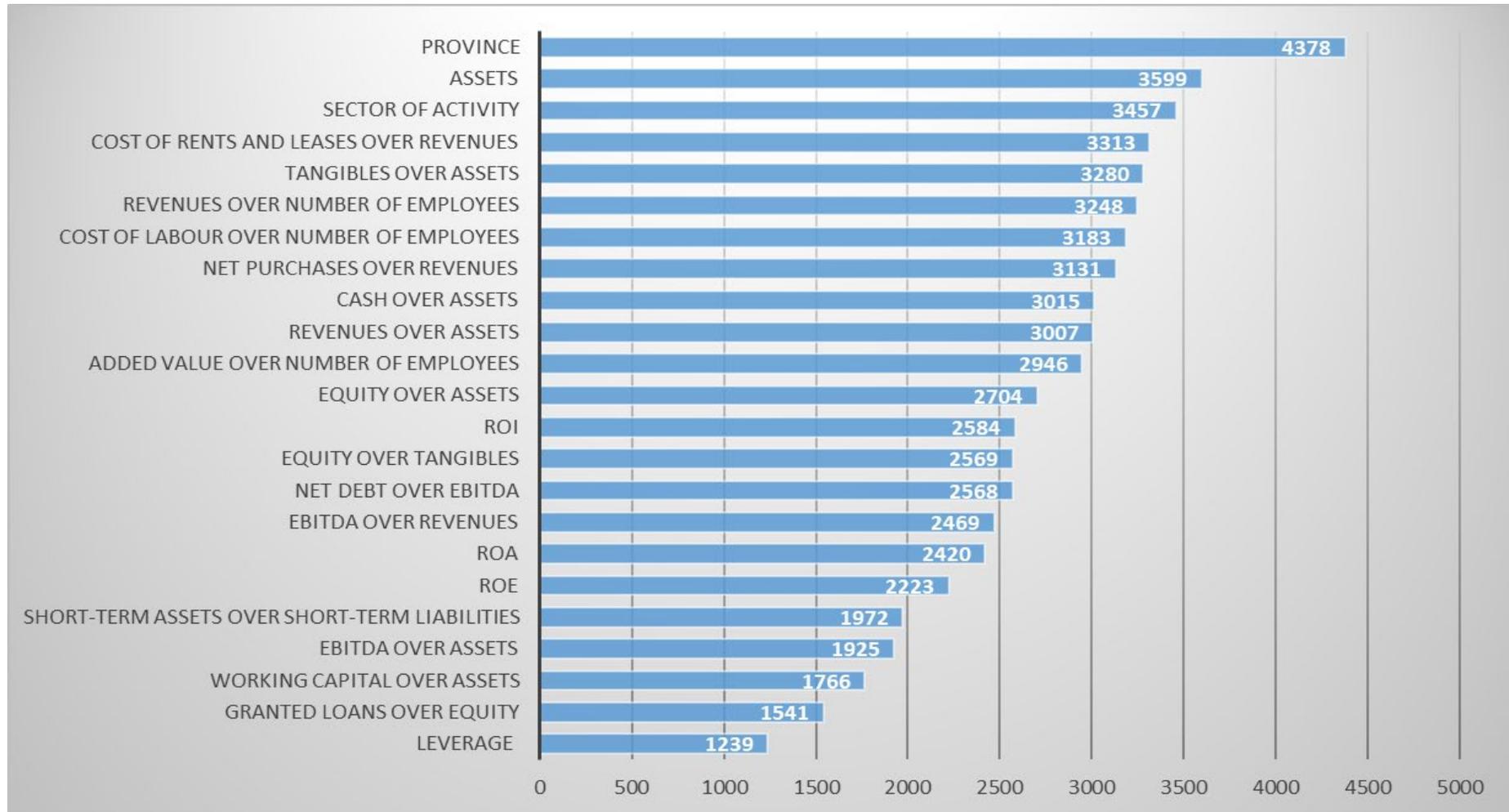
Precision score is: 0.843

Recall score is: 0.813

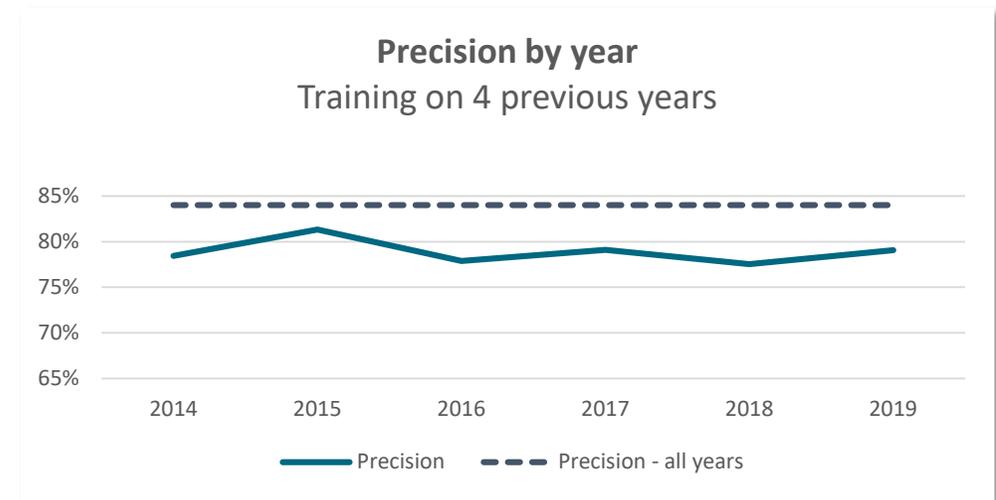
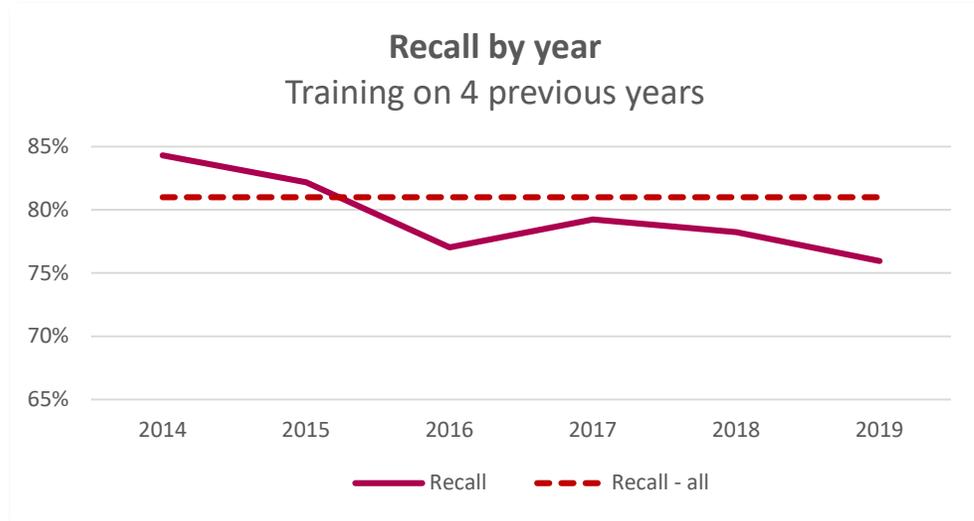
F1 score: 0.828

- `n_estimators`: 500 (specifies the number of decision trees to be boosted)
- `max_depth`=10 (it limits how deep each tree can grow).
- `learning_rate`=0.1: (it is a regularization parameter that shrinks feature weights in each boosting step)
- Other parameters are left to default values

# Relative importance of features



# 'Stability' test over years



# Applications

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Computation of the risk score 472,539 firms, for which we have complete records in the most recent years:

**Table 6. Frequency distribution of estimated risk score – years 2018-2020**

<b>Risk score</b>	<b>N</b>	<b>%</b>
Up to 0.5	423,360	89.6
From 0.5 to 0.8	21,983	4.7
From 0.8 to 0.95	14,571	3.1
From 0.95 to 0.99	7,797	1.7
Over 0.99	4,828	1.0
<b>Total</b>	<b>472,539</b>	<b>100.0</b>

## Possible uses:

- 1) to prioritise work within the central AML authority, as it may signal a potential involvement of high-risk companies in the financial conducts that are reported as suspicious by AML obliged entities.
- 2) To compute an aggregate risk indicator both at a geographical or sectoral level, which may provide interesting insights, for instance, within the National Money Laundering Risk Assessment.
- 3) To derive the financial exposure of each banking institution towards risky companies.

# Further developments

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- 1) Expanding the sample of infiltrated firms, by resorting to other sources;
- 2) Adding further financial and non-financial information gathered from other sources to the set of explanatory variables;
- 3) Using alternative sampling methods for imbalanced learning, like SMOTE, ADASYN or ensemble learning techniques;
- 4) Adopting multiple imputation techniques for alleged legal firms, in order to compute the risk score for a larger portion of Italian registered limited liability companies, thus widening the scope of application for AML and prudential supervision purposes.

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Thank You  
For Your Attention